

Regus at a glance

We are the world's largest provider of flexible workplaces.

What we do

Companies all over the world come to Regus to find the **flexible workspace** that enables them to do business more effectively. They come because they want to focus on their business rather than where they run it from (that's what Regus does, so they don't have to).

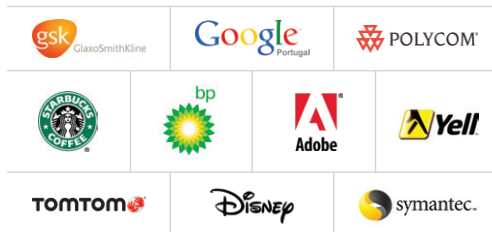
All Regus space is **modern, efficient and flexible**. There are offices, meeting rooms and business lounges; the **largest network** of video communication studios in the world; reception facilities, phone messaging and a whole host of other business support services.

Where we do it

Regus is a global organisation with business centres in 88 countries. We were founded in Brussels in 1989, are currently headquartered in Luxembourg and have a major management, research and development centre in Geneva, Switzerland. Our shares are listed on the London Stock Exchange.

Who we do it for

We currently serve more than half of the Fortune 500 including:-



Our 2010 numbers

£1.04bn

Turnover

1.9p

Earnings per share

£112.6m

EBITDA

£191.5m

Net cash position

8%

Increase in dividend per share (to 2.6p)

£135m

Cost savings achieved since 2008

Our market

3.1bn

Workers in the world

1.3bn

Mobile workers by 2013

55%

of all office desks are unoccupied during the working day

US\$19,000

Typical annual cost of a desk in a western city centre location

12.8 billion

hours wasted by commuters in the US each year

66%

of workers would consider a payout for more flexible work conditions

59%

of workers have the right tools to work anywhere

2.84%

increase to an organisations three year growth through the use of on demand flexible workspace vs those that don't

→ To find out more please visit www.regus.com

Regus
Work your way

Products

Our product and service offerings are designed to work as “components” that integrate well into a customer’s existing work infrastructure.

These can be provided as a complete package or individual components:-

Equipped Offices

A productive, flexible and cost-efficient work environment bespoke for every single customer company. Mostly full-time, but also available part-time by the hour.

Virtual Office

A professional business address and local telephone number, with call handling and message management, plus mail collection and forwarding services.

Meeting Rooms

Conveniently located, customisable meeting rooms, in a dedicated business environment - bookable by the hour, not just by the day.

Campus

Individual workstations with privacy in an open plan community space.

Businessworld

Regus’ unique worldwide membership scheme – instant access to all of its 1,100 business centres. The ultimate in productive mobile working.

Video Communication

The world’s largest network of video communication suites in more than 2,500 locations worldwide. Regus’ customers save management time, travel costs and reduce their carbon footprint by using the very latest technology.

Disaster Recovery

Dedicated office space set up to customer’s exact needs including telephone and IT connectivity, reserved and kept ready for whenever it is required.

Additionally, Regus provides a wealth of diverse administrative support services. These range from internet and telephony services to word processing and desktop publishing through to book keeping and HR support. Innovation in this area is vital to the business and we regularly launch new approaches for the benefit of our customers.

A global company

Extensive global network with strong exposure to fast growing markets.

Americas (42.3% of revenue)

517 centres
380,000 customers
2,428 employees

UK (17.2% of revenue)

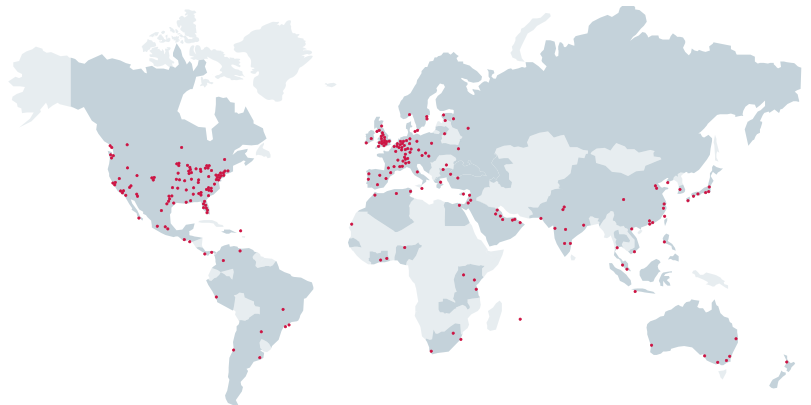
156 centres
70,000 customers
991 employees

EMEA (27.0% of revenue)

278 centres
260,000 customers
1,551 employees

APAC (13.6% of revenue)

133 centres
90,000 customers
899 employees



88 Countries 500 Cities 1,100 Locations
6,193 Employees 800,000 Customers

Our strategy

- + Growth of our network
- + Operational excellence
- + Innovative products and services
- + Investment in systems and technology
- + Realise the potential of our team members
- + Develop our brand
- = Generating profitable growth

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